

# Tech Data Summer Challenge

## *Quote, Progress, Learn & Market*

- Is the Opportunity Real?
  - Earn \$1,000 for a Tech Data generated special bid-based quote delivered to your customer for Cloud Pak, cartridge or Maximo Application Suite
- Is the Opportunity Progressing?
  - Earn \$500 for each customer Demo, POC or Garage Workshop \*
- Are your Deals Profitable?
  - Earn \$1,000 for each new Cloud Pak Tech Cert at your firm. Note: Certs make you eligible for the 10% IBM Engagement Incentive also!
- Are you generating new opportunities?
  - Receive sales leads by participating in the Cloud Pak Acceleration program and completing demos in the Digital Transformation Center \*\*

*Tech Data reserves the right to modify or withdraw this offer at any time without notice.*

\* In addition to the \$500 demo incentive if you demo using the TD Digital Transformation Center

\*\* Qualify for BANT Qualified leads when you enroll and participate in the Tech Data Cloud Pak Acceleration Program



Click [Here](#) to Register Your Completed Challenges

