StreamOne™ Ion Enterprise

Multi-Cloud Consumption and Subscription Management

Tech Data and our resellers enable customers to procure and manage cloud consumption and subscriptions services from a single source. StreamOne™ Ion Enterprise offers a full range of industry-leading IaaS and SaaS products including Amazon Web Services (AWS), Microsoft Azure, Microsoft Modern Workplace, Google Cloud Platform (GCP), Google Modern Workspace and others.

How It Works

StreamOne™ Ion Enterprise platform provides a Solutions Marketplace, dashboards, analytics, brandable storefronts, multi-cloud billing and self-service lifecycle management across cloud providers.

The platform enables you to:

- Simplify management of multiple cloud providers for efficient purchasing and provisioning directly with each cloud provider through a single platform.
- Enable self-service purchasing and provisioning with your ability to set purchase approval and dollar threshold controls.
- Proactively manage your cloud business with dashboards, drill-down reports and trending analyses.
- Provide full subscription management including modify subscriptions, assign licenses, purchase add-ons and access billing statements.
- Take advantage of cost optimization and security best practices.
- Flexible N-tier account structure with ability to define custom pricing, charges, discounts, and budget alerts at each level.

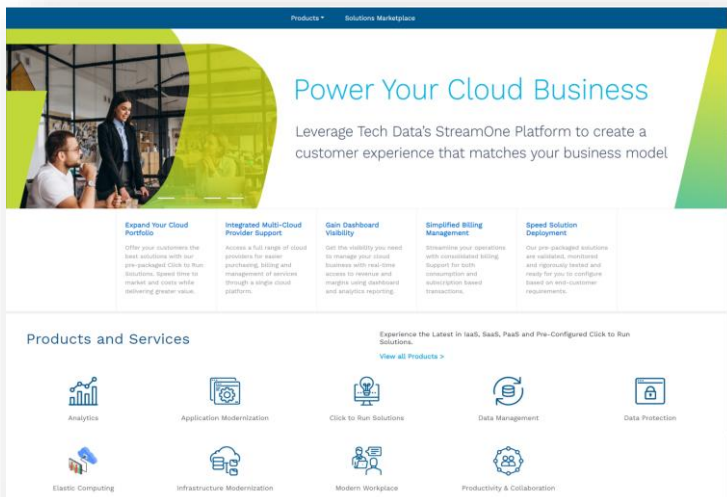## Platform Features at-a-Glance

Multi-Cloud Billing

Out of the box support for AWS, Microsoft Azure, Microsoft Modern Workplace, GCP, Google Modern Workspace and others. Manage cloud account usage, cost, and analytics in one place. Automated cloud billing provides clear visibility into usage and spend by customer, cloud provider, and cloud account. StreamOne™ Ion Enterprise includes support for multi-currency, reserved instance management, and custom pricing.

Solutions Focused Marketplace

The Solutions Marketplace and brandable storefronts make it easy to access, learn, and buy solutions from Tech Data and our resellers. Resellers can purchase and provision cloud services from the leading cloud providers on behalf of their customers or enable customers to self-service purchase and provision their own cloud services. Access content-rich product listings (including features and capabilities, videos, architecture diagram, plans and pricing) to support the buying process.

Expand Offerings with Hybrid Solutions

The platform ecosystem provides a portfolio of click to run solutions across our major cloud providers. These ready to deploy solutions reduce complexity and speed deployments for high demand cloud offerings. You can deploy public cloud environments within hours, saving you time and resources, and enabling you to deliver greater customer value.

StreamOne™ Ion Enterprise

Cloud Platform Features cont.

Brandable Storefronts

Create your own branded storefront on StreamOne™ Ion Enterprise. Tailor your storefront with a URL, logo, colors, and company information for a branded look and feel to extend your reach. Easily publish products from the Tech Data Cloud catalog for resale with customized pricing. Enable your customers to self-service buy and manage their own purchases from your storefront with the ability to set purchase approval and dollar thresholds.

Interactive Dashboards and Analytics

Gain the visibility you need to manage your cloud services business with real-time access to revenue and margins using powerful dashboards and analytics reporting. View analytics for usage, spend, and budget management. Tailor reports and dashboards to reflect the most relevant data dimensions and KPI's for your organization. Generate invoices, analyze margins by cloud provider, Identify RI opportunities, calculate and implement sales commission reports, and more. Automate exports of detailed billing reports for historical reference or refer to dynamic reports and personalize the view, currency, and visualizations.
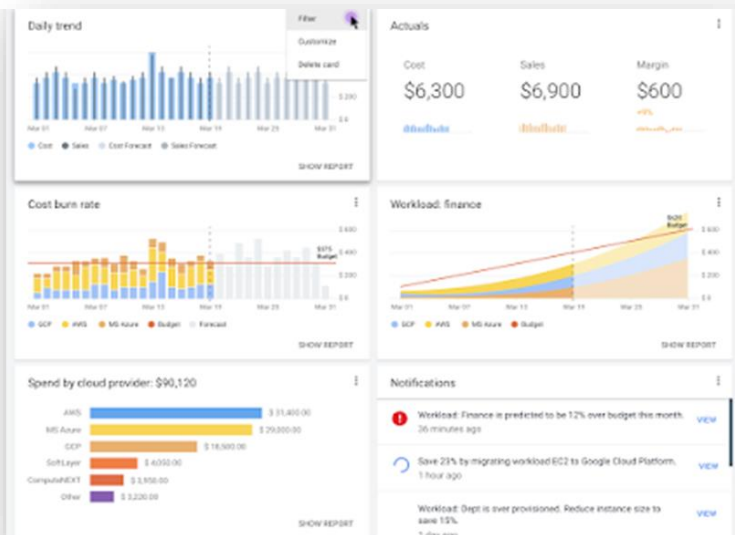
Flexible N-tier Account Management

Provides catalog inventory and master pricing for IaaS and SaaS providers. Custom pricing can be applied through global adjustments, SKU-level adjustments, and custom charges. Settlement and reporting are automated across tiers to provide a consolidated view at the enterprise level with drilldown reports at the department/account level.

Customer Self-Service

Enable customer self-service access to manage subscriptions, view billing for purchases and access the same powerful dashboard and analytics to control spending, establish governance, and gain greater accountability across their organizations.

API Driven

StreamOne™ Ion Enterprise offers API's to easily integrate with existing ERPs, CRMs, Marketplaces, PSA and other core systems. Manage product purchasing, cloud vendor accounts, pricing, billing, invoicing, and detailed billing data via APIs. Configure API callbacks for products or payment methods specific to your business. For more information access https://api-ses.techdata.com/.

Platform Benefits for Your Business

Tech Data Cloud and our business partner ecosystem provide the tools, resources and the people to simplify the delivery of cloud solutions. StreamOne™ Ion Enterprise offers several key business building benefits including:

Reduce Complexity: Seamlessly connect all cloud services for easier provisioning, billing and management with self-service lifecycle management.

Improved Profitability: Efficiently manage your cloud business with better tools and real-time access to dashboards and analytics reporting.

Deliver Business Outcomes: Storefront access to a growing portfolio of leading cloud providers and bundled solutions speeds time to market at lower costs and enables you to deliver higher customer value.

For more information contact us at [add contact information]