D Tech Data



Cloud Acceleration Program Rewards IBM Cloud Sellers May Earn up to \$500

IBM Public Cloud Sellers Sign-Up and Level-UP

- 1. Register for our Tech Data Cloud Skills Enablement Suite
- 2. Graduate Level 2 and Earn \$250 Rebate
- 3. Earn 2X Rebate by Graduating Level 2 and Level 3 or 4

IBM Cloud Path

Level 2 IBM Cloud Solution Essentials 2-3 Weeks to Complete

Level 3 IBM Power on Cloud Fast Ramp

1-2 Weeks to Complete



Level 4 IBM Cloud Offering Focus Areas

2-3 Weeks to Complete

Eligibility & criteria:

- A single individual must complete all course work required to achieve Level 2 and pass online quiz(s)
- 2X Rebate for Passing Level 2 and Level 3 or Level 4 Quiz(s) for Maximum \$500
- Maximum Payout per Firm \$1,000 for two Individuals
- Program Funding Goal is 30+ Student Graduates
- Promotion Based on Available Funding and 1st Come, 1st Serve
- Must Complete Level 2 and or Level 3 Quiz by 03/31/2021
- Rebates Paid as Invoice Credits to Partner Firm (Credit Memo)

CAP Skills Reward Questions:

Please contact your IBM Public Cloud BDE Laura Morrison (214) 789-9344 or Jeff Anderson (602)809-8287