

Azure Acceleration Kit

Included in This Kit

- 1 **Technical Video Training Series**
- 2 **Sales and Marketing Toolkit**
- 3 **Pipeline Builder**
- 4 **Deployment Support**
- 5 **Post Sales Support**

Azure Technical Video Training Series

The good news about Azure is that it leverages many of the in-house skills a managed service provider (MSP) already has. A combination of familiar standards, protocols and popular languages (REST, XML, Java, Ruby, etc) are used to build applications that scale up and down.

But not unlike many other more complex technology offerings, the technical resources have to develop a baseline of institutional knowledge to support the go-to-market on Azure.

Tech Data has created multiple short videos that walkthrough how to use Azure, and how to setup different workloads based on your customers needs! You can watch the videos on your own.

**Tech Data has created multiple short videos that
walkthrough how to use Azure, and how to setup
different workloads based on your customers needs!**

**Click Here to Access
our Azure Video Series**

Azure Sales and Marketing Toolkit

This kit is a great resource for your marketing team to leverage! With this kit, you will receive:

- Azure Email Template – allows you to input your company logo, and information to send to your customers.
- Info graphic with detailed Azure information
- Editable Azure Flyer with room to input your personalized information

[Click Here to Download
the Tool Kit](#)

Azure Pipeline Builder

Partner with your top customer on understanding their opportunity in the cloud. Leverage HealthCheck to observe network traffic, assemble important data, and deliver a comprehensive assessment report summarizing opportunities to migrate workloads to the Cloud. This data driven assessment provides the following to your customer:

- Current Infrastructure Overview
- Approach to Migration
- Total Cost of Ownership Modeling

[Click Here to get your
Assessment Licenses](#)

Azure Deployment Support

Leverage Tech Data's StreamOne Solution Store to activate Azure tenants, monitor usage, and bill your end user partners. Delivering Azure is easier than ever with our suite of offerings including:

- Getting Started Guide Taking you Step by Step through a Backup Services Deployment Example
- Azure Analytics in StreamOne to monitor usage easily

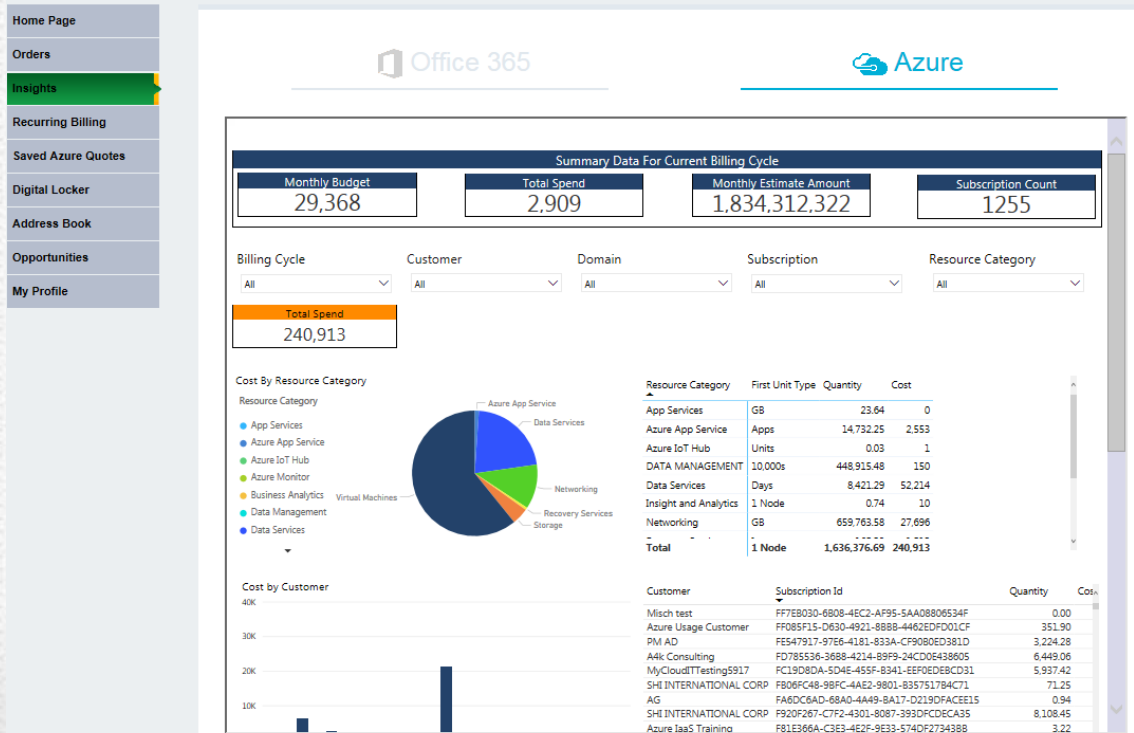
[Click Here to Learn how to Deploy Azure](#)

[Click Here to see how to leverage StreamOne](#)

Azure Insights Dashboard

The Azure Analytics Dashboard provides you with various views to manage your Azure business.

- (1) Usage Limit: This section allows the reseller to set an overall usage threshold against their Tech Data net terms account. If their monthly usage surpasses this limit, they will be notified via email.
- (2) Overall Usage: This number represents the total amount of usage charges that have been consumed during the current billing period.
- (3) Historical Usage: This drop down allows the reseller to toggle between usage billing periods. By default it will show the current billing period. If another billing period is chosen, the charts and usage data below will also update.



Azure Post Sales Support

For partners who have purchased their Azure workloads from Tech Data, we provide the same level of excellent post-sales support that you are accustomed to on your O365 workloads.

Please Call:
1-801-797-1201
Or email:
TDAzureSupport@quattro.com





For more information on
Microsoft products and solutions,
contact our dedicated team.



microsoft@techdata.com



ExperienceTechDataCloud.com



1 - 800-237-8931 ext. 82031



[@techdatacloud](https://twitter.com/techdatacloud)